

Message Text

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PAGE 01 MOSCOW 08192 131329Z

46

ACTION EUR-12

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TO SECSTATE WASHDC 1162
INFO USDOC WASHDC

UNCLAS MOSCOW 8192

E.O. 11652: N/A

TAGS: ETRD, 38\$, EEWT, UR, US

SUBJECT: TRADE OPPORTUNITY -EQUIPMENT FOR ORE FLOTATION PLANTS

USDOC FOR BEWT/TDAD/PLANAGAN

1. DAVYDOV OF MINISTRY OF NON-FERROUS METALLURGY ADVISED COMMATT JUNE 12 THAT MINISTRY WAS INTERESTED IN ESTABLISHING CONTACTS WITH U.S. PRODUCER OF EQUIPMENT FOR ORE FLOTATION PLANTS. HE SPECIFICALLY MENTIONED COMPANY "MAXWELL", WHICH COMMERCIAL OFFICE UNABLE LOCATE IN AVAILABLE REFERENCE BOOKS, AND DENVER EQUIPMENT DIVISION OF JOY MANUFACTURING AS COMPANIES WITH WHICH MINISTRY WOULD LIKE TO ESTABLISH CONTACTS.

2. AS OUTLINED BY DAVYDOV, ARRANGEMENT WHICH MINISTRY HAS IN MIND COULD BE EXTREMELY ATTRACTIVE TO A U.S. COMPANY. AT OUTSET, APPROPRIATE FTO (METALLURGIMPORT) WOULD PURCHASE COMPLETE EQUIPMENT FOR SEVERAL ORE FLOTATION PLANTS. U.S. COMPANY INVOLVED WOULD, AT SAME TIME, SUPPLY (PRESUMABLY THROUGHT FTO LICENSINTORG) TECHNOLOGY AND NECESSARY ASSISTANCE FOR ESTABLISHMENT OF FACILITIES IN USSR FOR PRODUCTION OF THIS TYPE OF EQUIPMENT. DURING SUBSEQUENT PERIOD, SOVIETS WOULD CONTINUE TO BUY COMPONENTS AND INDIVIDUAL PIECES OF EQUIPMENT FROM U.S. COMPANY, ALTHOUGH SOVIET SHARE OF TOTAL EQUIPMENT REQUIREMENT WOULD GRADUALLY INCREASE AS DOMESTIC PRODUCTION CAPABILITIES GREW.

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PAGE 02 MOSCOW 08192 131329Z

3. ACTION REQUESTED: CAN USDOC/BEWT/TDAD CONTACT

DENVER EQUIPMENT AND MAXWELL, ASSUMING LATTER CAN BE
LOCATED ON BASIS INFORMATION SUPPLIED BY DAVYDOV, AND
DETERMINE WHETHER THESE FIRMS WOULD BE INTERESTED IN OPENING
TECHNICAL DISCUSSIONS WITH MINISTRY ON PROJECT OTOINED
ABOVE. IF FIRMS INTERESTED, SUGGEST THAT THEY CONTACT
COMMERCIAL OFFICE. FOR TIME BEING, WE DO NOT BELIEVE
THAT THIS INQUIRY SHOULD BE PUT THROUGH TOPS PROGRAM IN VIEW
FACT THAT MINISTRY HAS APPARENTLY ALREADY IDENTIFIED U.S.
FIRMS IN WHICH IT IS INTERESTED.
MATLOCK

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Message Attributes

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Margaret P. Grafeld
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